



BE CREATIVE

NETWORK CENTRIC SERVICES CONFERENCE – APPLICATION FORM

PLEASE RETURN YOUR FORM BY FEBRUARY 28, 2006 to ncs-conference@hp-ventures.com

MARCH 21, 2006

Hasso Plattner Institute, Potsdam

Do you want to know if you bet on the next **big thing**?

Then you have a rare opportunity to share your ideas and thoughts with experienced industry experts as well as with top VC investors at the **NCS conference**.

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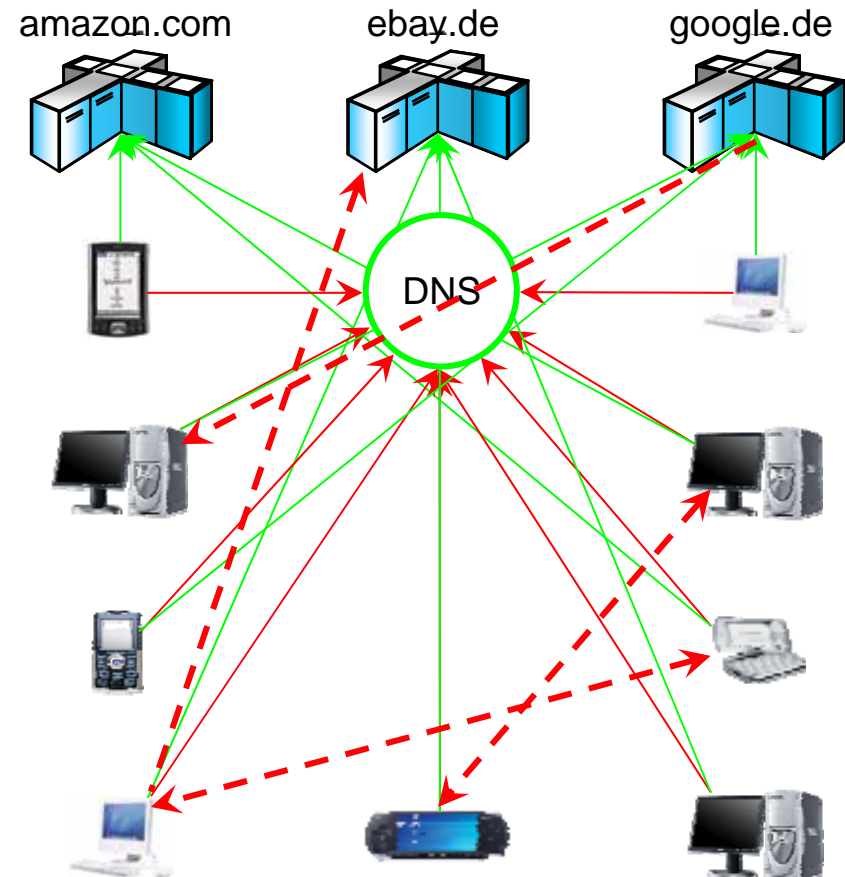
HassoPlattner**VENTURES**





OPPORTUNITY: What Problem Do You Intend To Solve?

	<i>telephone network</i>	<i>internet</i>
<i>functionality</i>	mono	multi
<i>device #</i>	phone #	IP-adress
<i>assignment</i>	static	dynamic
<i>user</i>	accountable	anonymous
<i>network</i>	bi-directional	uni-directional



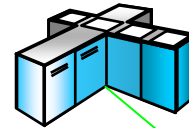


SOLUTION: What Is Your Product?

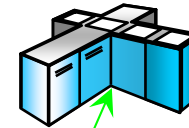
QOUX™

	QOUX™ internet
<i>functionality</i>	multifunctional
<i>device #</i>	IP-adress
<i>assignment</i>	static eMail-adress
<i>user</i>	accountable
<i>network</i>	bi-directional

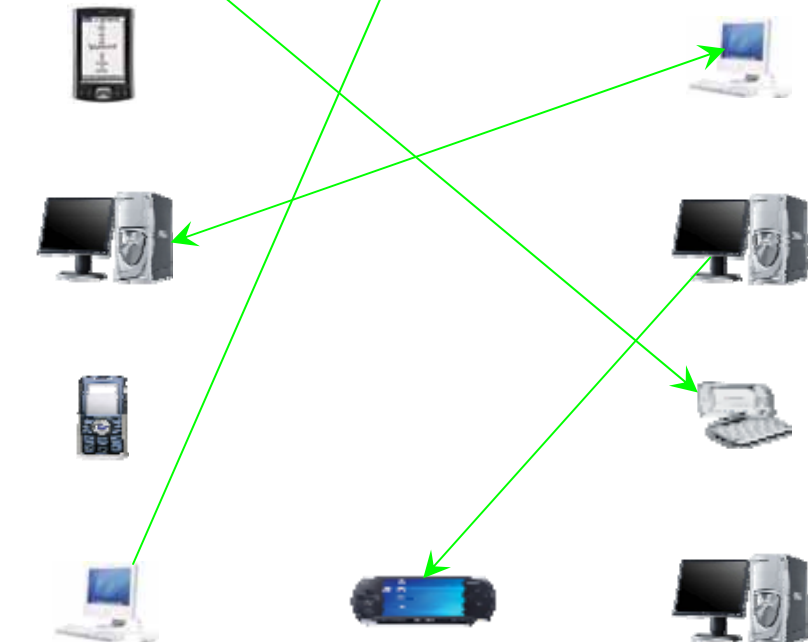
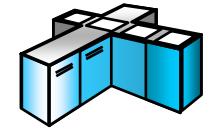
amazon.com



ebay.de



google.de





CUSTOMER BENEFIT: Unique Selling Proposition (USP)

QOUX™ ...

- ...the 1st switching technology covering 100% IP-devices
- ...lets the user and businesses handpick their communities
- ...frees net-businesses from their passiveness

QOUX™

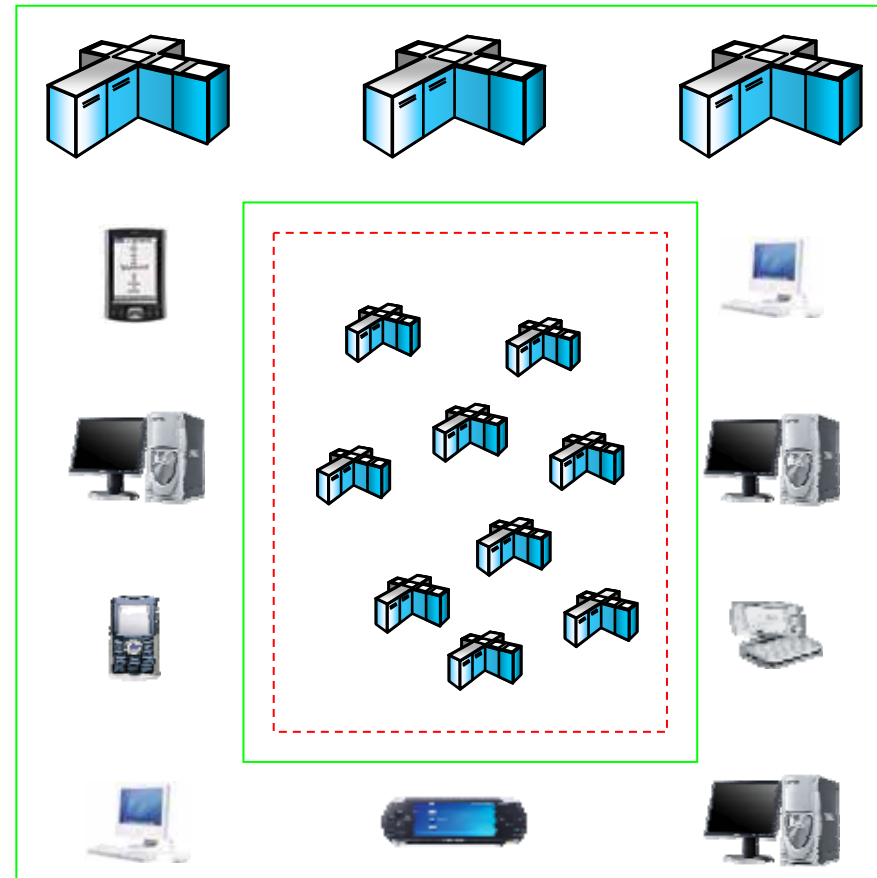
unleashes your net!



TECHNOLOGY

QOUX™ characteristics

- all functionality is distributed to the users ip-devices
- there is no single point of control
- every component in the middle is subject to unlimited redundancy
- the data handled in the middle is uncritical in terms of security and availability
- increased redundancy of components in the middle results in increased security, availability and scalability of the entire system
- no single point of failure
- no single point of security
- no point to hijack the whole system





WHO ARE YOU? And Who Is Your Team?

- **Jochen Schumacher** (founder of kambrix GmbH)
 - released 1966
 - consultant for integrated systems | Nixdorf Computer AG
 - track in sales management positions
Siemens Nixdorf, ip Info Process, Business Objects, bea Systems
- **René Kraus** (developer and employee of kambrix GmbH)
 - released 1977
 - software developer | b.i.b. Bergisch-Gladbach
 - started his career with kambrix GmbH
- teaming up with **n.n.**
 - succesful career in several international Sales Management Positions
 - last: CEO of a IT-company quotes at stock-market



STATUS OF PROJECT

- QOUX™ is leaving alpha
 - no doubt: QOUX™ is definitely working
- first system integrator has been acquired
- application to enter market is identified (90%)



NEXT STEPS

- acquiring a pilot project to finish and test QOUX™
- finishing the strategy
 - staffing the team
 - choosing the application
 - choosing the markets
- calculating the business plan
 - applying € & \$ to the strategy
- looking for the right funding to ...

...execute the strategy successful



kambrix

...prepared to color the world



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